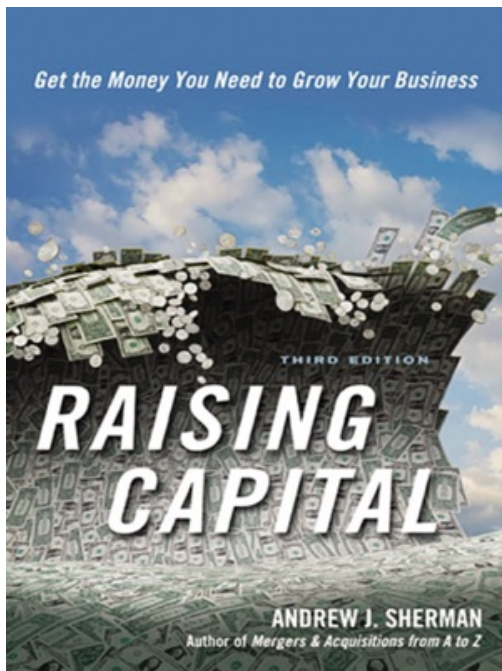


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Author Andrew Sherman's groundbreaking book is for entrepreneurial leaders looking to grow their funds and expand their business. Leveraging his years of experience as a strategic and legal entrepreneurial advisor, he helps readers navigate the murky waters of capital formation--offering actionable strategies to overcome challenges at every phase of the growth cycle. Raising Capital does this by providing the tools for building business plans, preparing loan proposals, drafting offering materials, and more. Entrepreneurial leaders in any industry will learn how to identify their best sources of financing, treat their investors with respect and integrity, decipher legal documents, and gain the skills and patience to see their way successfully through the long haul of raising capital. Including updated checklists, charts, and sample forms, the third edition of Raising Capital provides insights on the latest trends in the domestic and global capital markets, an overview of recent

developments in federal and state securities laws, and strategies for borrowing money from commercial banks in today's credit-tightened markets. Whether your business is a fledgling start-up, a rapid growth company, or a more established organization, these tips will help you stay the course and take it to the next level.

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Author	:	Andrew Sherman
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